



PREDICTIVE ONCOLOGY (NASDAQ: POAI)

Corporate Overview
September 2020

FORWARD LOOKING STATEMENTS

This presentation includes “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. These statements include but are not limited to our plans, objectives, expectations and intentions and other statements that contain words such as “expects,” “contemplates,” “anticipates,” “plans,” “intends,” “believes” and variations of such words or similar expressions that predict or indicate future events or trends, or that do not relate to historical matters. These statements are based on our current beliefs or expectations and are inherently subject to significant uncertainties and changes in circumstances, many of which are beyond our control. There can be no assurance that our beliefs or expectations will be achieved. Actual results may differ materially from our beliefs or expectations due to economic, business, competitive, market, regulatory, and other factors. A full discussion of our operations and financial conditions, including risk factors that may affect our business and future prospects, is contained in our most recent regulatory filings with the U.S. Securities and Exchange Commission (“SEC”), including our Form 10-K filed April 1, 2020.

TEAM

• Dr. Carl Schwartz	Chief Executive Officer	Predictive Oncology Inc.
• Bob Myers	Chief Financial Officer	Predictive Oncology Inc.
• Mark Collins, Ph.D	Chief Technical Officer	Helomics Corporation
• Richard Gabriel	President	TumorGenesis Inc.
• Larry DeLucas, Ph.D	Founder	Soluble Biotech Inc.
• Keith Champion, Ph.D	Director of Operations	Soluble Biotech Inc.





PREDICTIVE
ONCOLOGY®

WHO WE ARE

Helomics

Our 2019 acquisition of Helomics provided a key proprietary technology platform and data pipeline for Predictive Oncology to be a leader in providing next-generation, AI and data-driven services to Pharma and Diagnostic companies to accelerate the development of new precision therapies

TumorGenesis

TumorGenesis focuses on developing an approach to grow tumors in the laboratory that mimics the patient's body. This platform, along with other proprietary, FDA-approved technologies merged from the Helomics purchase, will be used to fuel unique and more clinically actionable data for our predictive models

Soluble Biotech

Soluble Biotech's Unique Technology Platform is designed to rapidly optimize pharmaceutical formulations needed to deliver protein-based therapeutics and vaccines to the market

Skyline Medical

Selling the new standard in waste fluid management. The revolutionary, FDA-approved Streamway System is an automated, direct-to-drain system that's changing the way healthcare facilities collect and dispose of potentially infectious waste fluid.



HELOMICS

Helomics

uniting patients and therapy through knowledge

We leverage our proprietary big data and AI platform to deliver more precisely targeted therapies for patients

For BioPharma

- We improve the efficiency and cost effectiveness of the discovery of new drugs

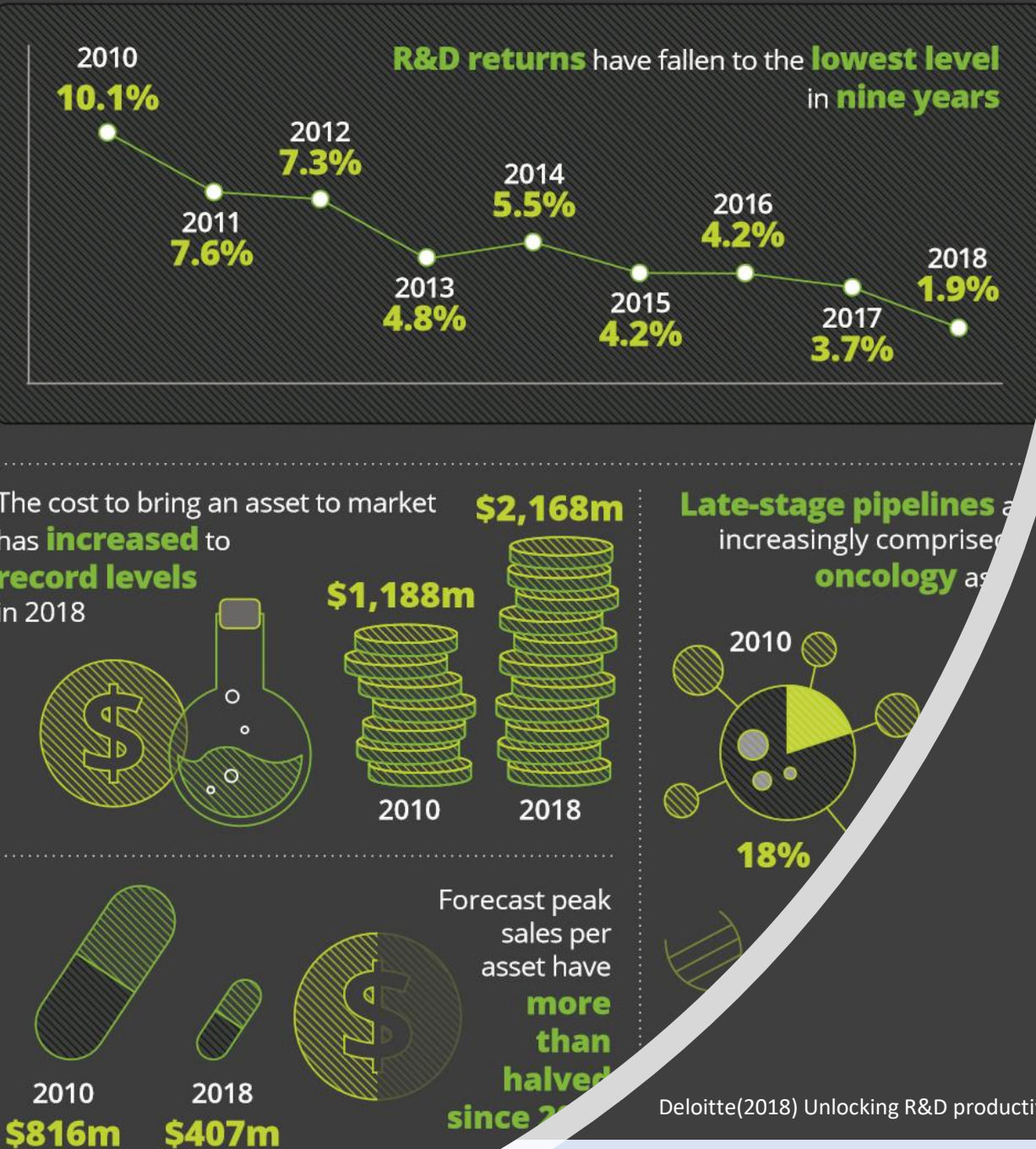
For Clinicians

- We help oncologists individualize current therapies for patients



The Need

The Biopharma industry needs to improve the efficiency and cost effectiveness of drug discovery which accounts for **one-third** (\$700M) of the overall cost of a new drug



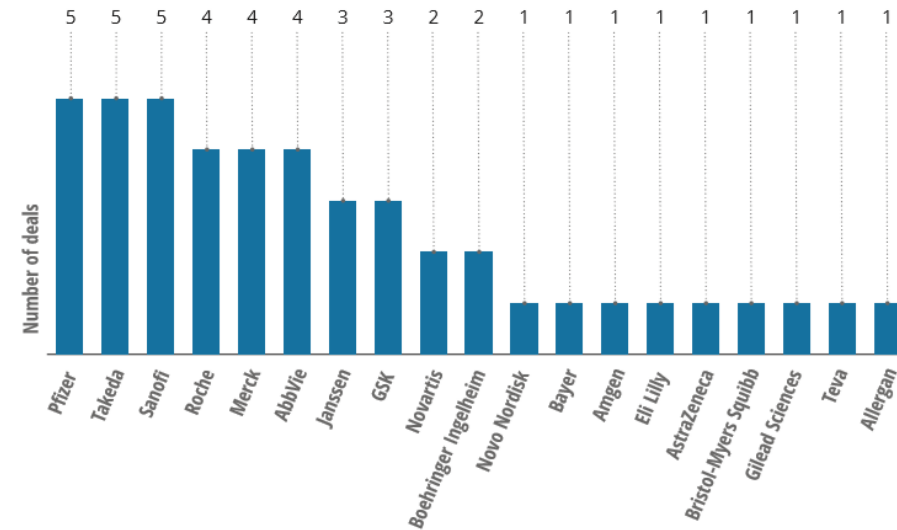
Deloitte(2018) Unlocking R&D productivity. Measuring the return from pharmaceutical innovation 2018

The Opportunity

Use Artificial Intelligence (AI) to improve **accuracy**, **predictability** and **speed** of Biopharma R&D

- Reduce time, and increase agility of the drug discovery process
- Increase accuracy of efficacy and safety of drugs
- Improve diversity of drug portfolio

AI-driven big biopharma deals disclosed in the market



*Source Deloitte Insights. March 2019. Intelligent Drug Discovery

AI in drug discovery market by the numbers

- \$700M (2018)
- \$20B (2025) – 30X growth
- Most major biopharma pursuing AI solutions
- Lots of companies in the space but biopharma making multiple deals*
- Trend to outsourcing to Contract Research Organizations (CRO)



Helomics Intelligent Drug Discovery

- The world's largest patient tumor drug response and genomic knowledgebase gained from testing of 150,000 clinical cases covering 137 tumor types in our unique clinically validated PDx platform.
- The capability to generate additional data (e.g. genomics, transcriptomics etc.) from banked samples.
- A CLIA Laboratory with ongoing testing of live tumor tissue in our PDx assay
- The ability to reach-back to acquire patient clinical outcome data
- The latest, advanced artificial intelligence software developed by world-renowned researchers at Carnegie Mellon University

Revenue opportunity - partnership deals with BioPharma

- Biopharma AI deals are ranging from \$5M, to over \$1B, over several years with milestone, royalties etc
 - Typical \$5M-\$20M
 - Starts with a pilot study (typically \$200K-\$500K)
- Helomics is working to close pilots by end of 2020
- Small revenue stream from our clinical testing

Bayer and Exscientia collaborate to leverage the potential of artificial intelligence in cardiovascular and oncology drug discovery

Berlin, January 9, 2020 – Bayer and Exscientia Ltd., a UK-based Artificial Intelligence (AI)-driven drug discovery company, have entered into a three-year, multi-target collaboration. The partners will work on early research projects combining Exscientia's proprietary AI drug discovery platform and drug design know-how with Bayer's data and drug discovery capabilities. They aim to identify and optimize novel lead structures for potential drug candidates to treat cardiovascular and oncological diseases. Exscientia may be eligible to receive up to **EUR 240 million**, including upfront and research payments, near term and clinical milestones. As part of the

Summary

- Opportunity to invest in a company in a \$1B, and growing, market with BioPharma keen to make deals
- Collaborative study with UPMC Magee Womens hospital demonstrates we can leverage the Helomics asset
- Helomics has the **data**, the **live tumor** platform, the **lab**, the access to **patient outcomes** and the **AI** to be a real disruptor
- \$1Bn VC investment in AI drug discovery companies in 2018
 - Few if any public companies





PREDICTIVE
ONCOLOGY®

TUMORGENESIS



TUMORGENESIS'S UNIQUE MEDIA'S, DISCOVERY KITS AND AI WILL TRANSFORM CANCER DIAGNOSIS AND TREATMENT

**FOOLING CANCER CELLS TO BEHAVE AS IF THEY WERE STILL IN THE BODY
WILL HELP ALL RESEARCHERS UNDERSTAND CANCER BETTER**



**TumorGenesis is a wholly owned Subsidiary of
Predictive Oncology, Inc. (NASDAQ: POAI)**

**TumorGenesis, Inc. 4 Technology Way, Salem, MA 01970 <http://www.tumorgenesi.net>
Contact: Richard Gabriel, BS, MBA; President; rgabriel@tumorgensis.net; 781-883-6639**



TUMOR GENESIS

OUR SOLUTION:

DECREASE TIME, COST IN SCREENING PATIENTS WITH DRUG SCREENING

IMPROVE ACCURACY AND RELIABILITY OF GROWING PATIENT DERIVED TUMORS

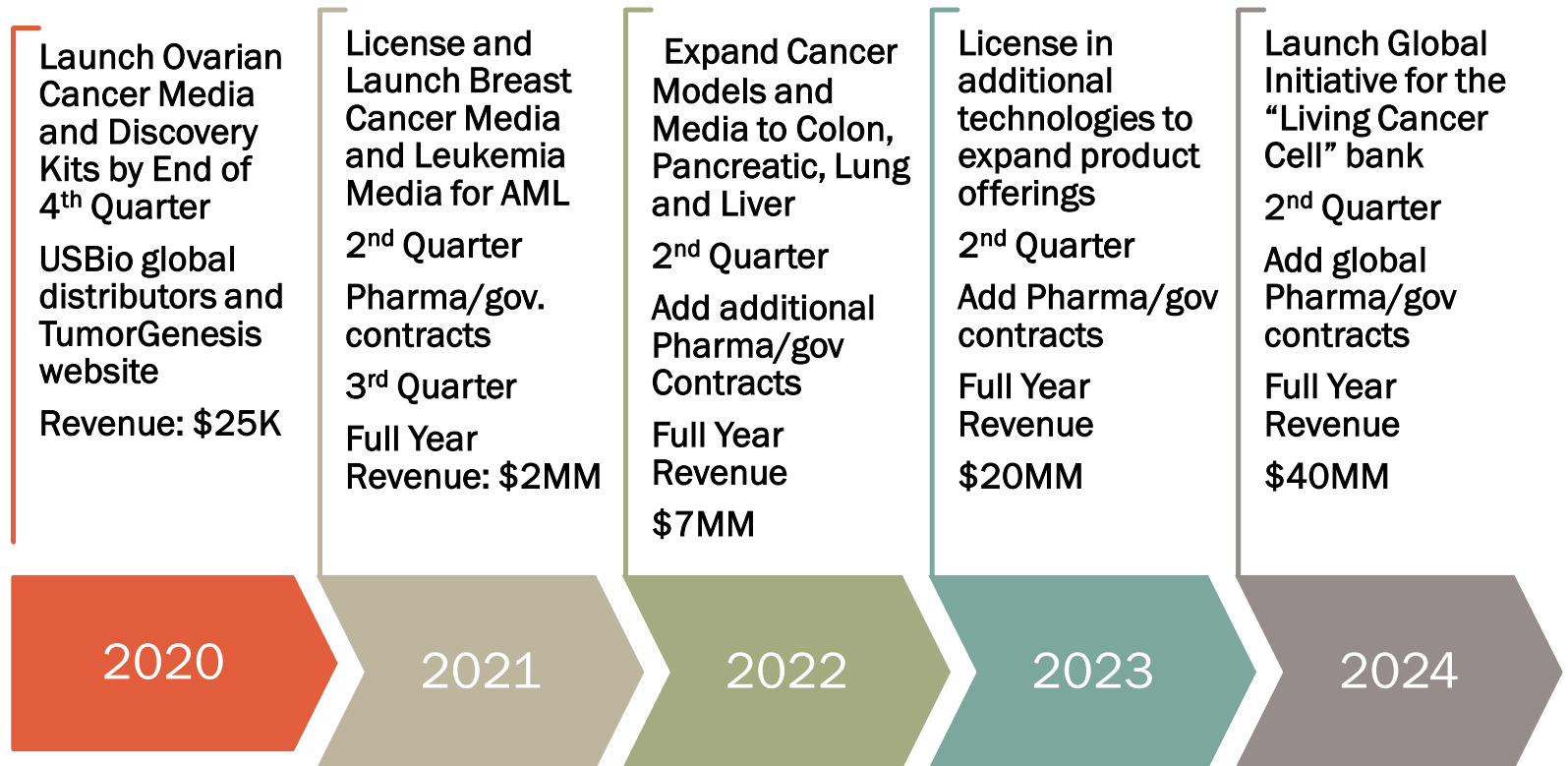
EXPAND ACROSS MULTIPLE CANCERS WITH NEW MEDIA AND DISCOVERY KITS

LINK OUR PATIENT DERIVED TUMORS TO PATIENT THERAPIES WITH ARTIFICIAL INTELLIGENCE

COLLABORATE WITH GLOBAL GOVERNMENT AGENCIES FOCUSED ON DEFEATING CANCER

DEVELOP RELIABLE CANCER CELL CULTURES FOR DISCOVERY SERVICES WITH PHARMA AND BIOTECH

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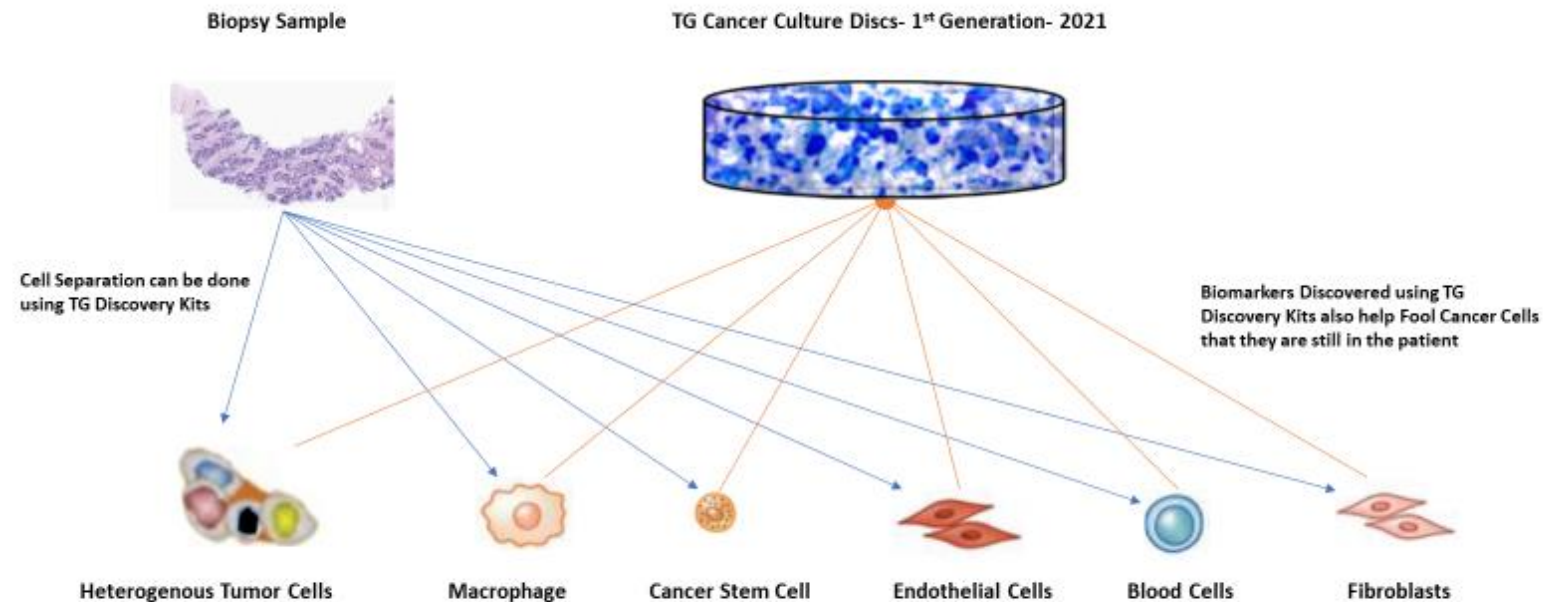
<http://www.tumorgensis.net>



TUMORGENESIS MEDIA AND CANCER CELLS WILL HELP CHANGE TREATMENT PROTOCOLS IN CANCER DISCOVERY, DEVELOPMENT AND TREATMENT

The Media, Cells and Discovery Kits from TumorGenesis will give Clinicians the Tools for better Patient Outcomes in the Future

Getting the Right Cell Types from Patient Derived Tumor Samples also means being able to Culture the Tumor Microenvironment



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OUR PARTNERS



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SOLUBLE BIOTECH

***Soluble Biotech's Unique Technology Platform
is designed to rapidly optimize pharmaceutical
formulations needed to deliver protein-based
therapeutics and vaccines to the market***



OUR SOLUTION

- Decrease costs, time, and manpower required to optimize formulations via utilization of our Automated High Throughput Self-Interaction Chromatography (HSC™) Technology Platform

Competitors

- As much as year or more
- Hundreds of thousands of dollars
- Teams of ~5 or more

Value:



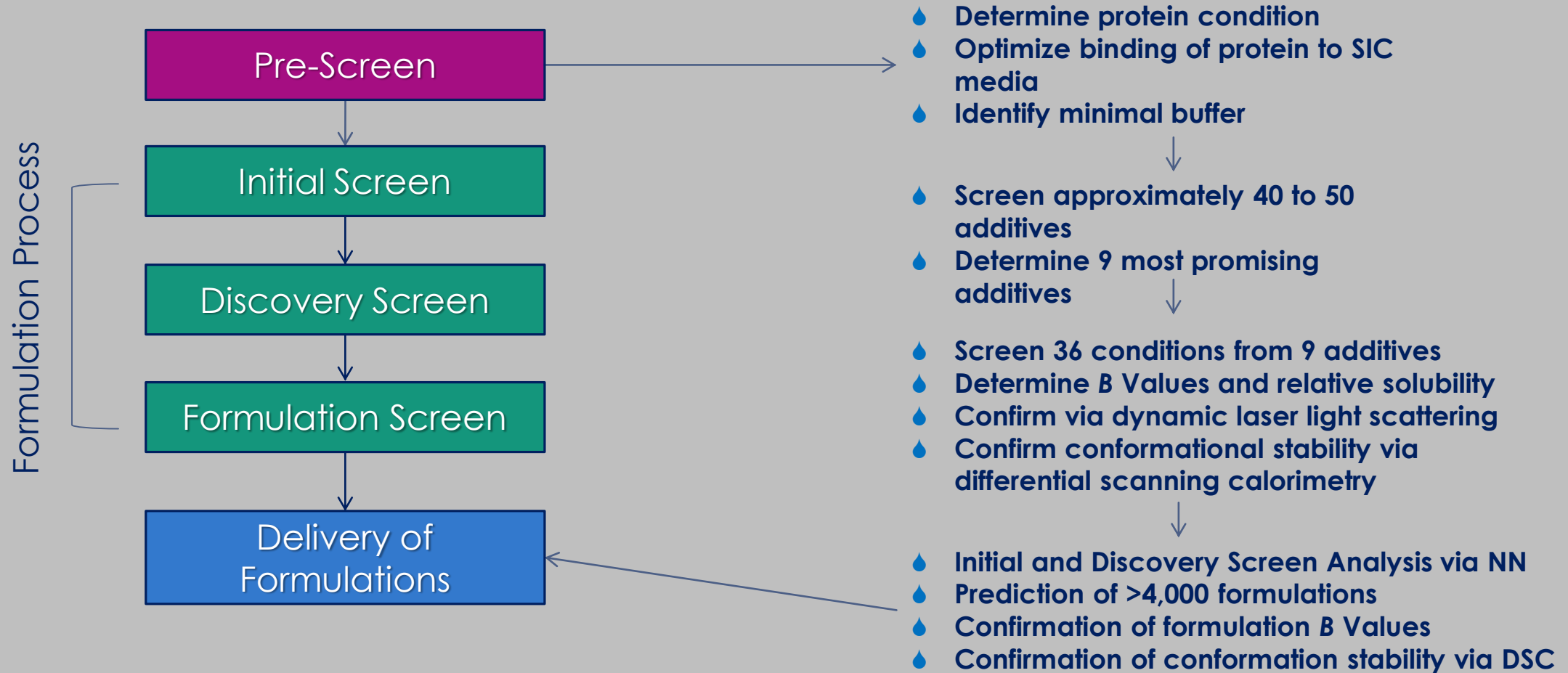
Optimization Steps with Our HSC™ Technology

- 3 months
- Tens of thousands of dollars
- One individual

Value:



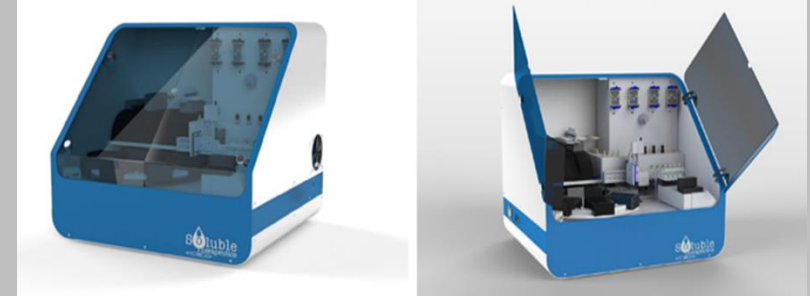
COMPREHENSIVE FORMULATION SCREEN



ANNUAL REVENUE PROJECTIONS

- ♦ Rapidly determine FDA approved additives that will improve the solubility and stability of your protein in solution using our proprietary HSC technology
 - ♦ PROJECTED ANNUAL REVENUE = **\$1.50+ million**
- ♦ Perform protein/drug stability evaluation (Forced Degradation Studies)
 - ♦ PROJECTED ANNUAL REVENUE = **\$100,000+**
- ♦ Sale of Solubility and Stability Kits
 - ♦ PROJECTED ANNUAL REVENUE = **\$50,000 +**
- ♦ NIH SBIR/STTR Grants
 - ♦ PROJECTED ANNUAL REVENUE = **\$500,000**

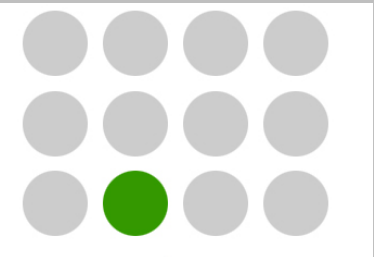
Total Project Revenue by December 2021
= 2.0 + million



Soluble has state-of-the-art equipment to evaluate drug stability as a result of temperature, light, humidity, physical stress and more



We have one SBIR ready for submission with two additional proposals scheduled for January submission



Novel Solutions for Endotoxin Detection and Removal

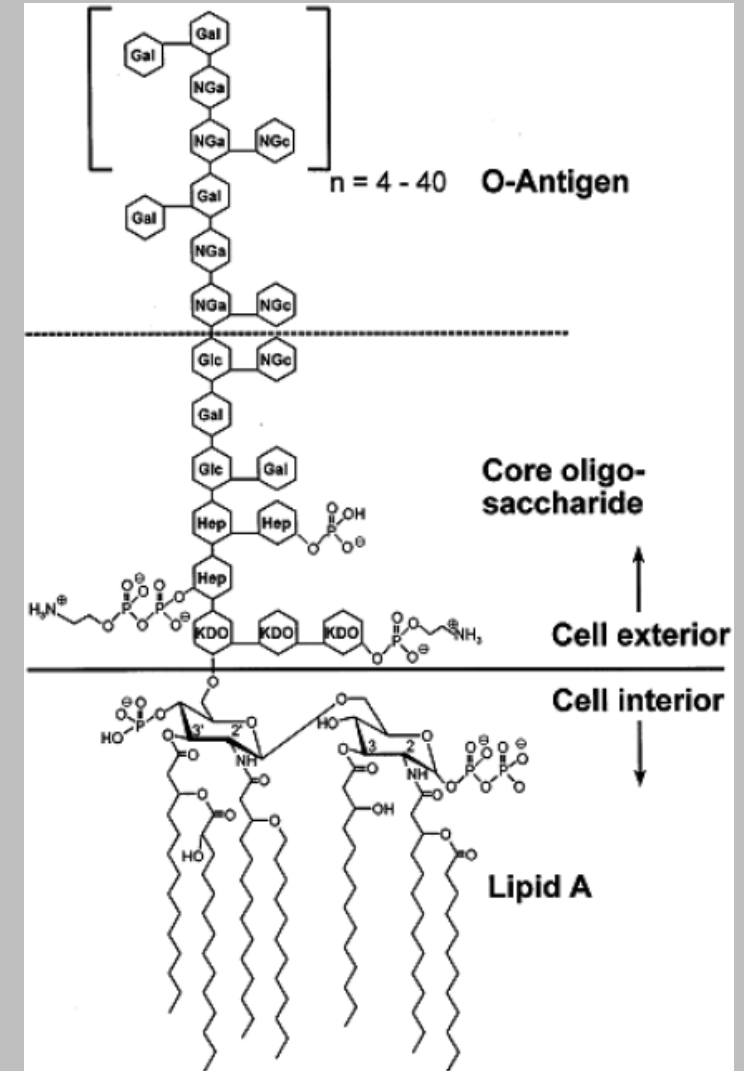
Endotoxin Market



- The global recombinant protein market was valued at \$347.2 million in 2016 with a CAGR of 6.2% to 2025.
- Approximately 30% of the recombinant pharmaceutical market is based on bacterial expression systems.
- These projects require strict endotoxin detection and removal technologies as dictated by the FDA.
- BioDtech, Inc. offers solutions for both removal and detection of endotoxin.

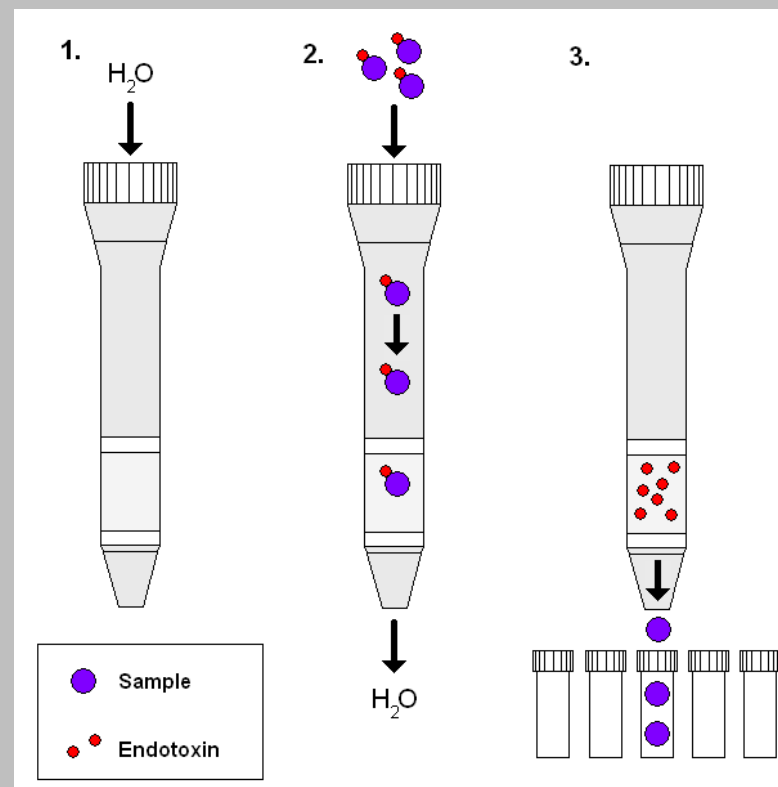
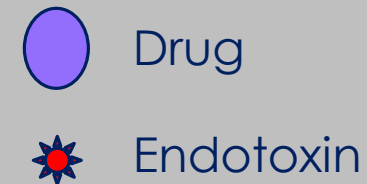
The Problem We Address

- Endotoxin is a molecule on the outer membrane of bacteria.
- Endotoxin is responsible for septic shock, which has a mortality rate of 40% and leads to 1.7 million deaths per year.
- BioDtech's EndoBind-R™ media specifically binds endotoxin and removes it from pharmaceutical proteins.
- BioDtech's EndoPrep™ treatment kit removes the inhibitory effects of proteins and allows accurate endotoxin detection.



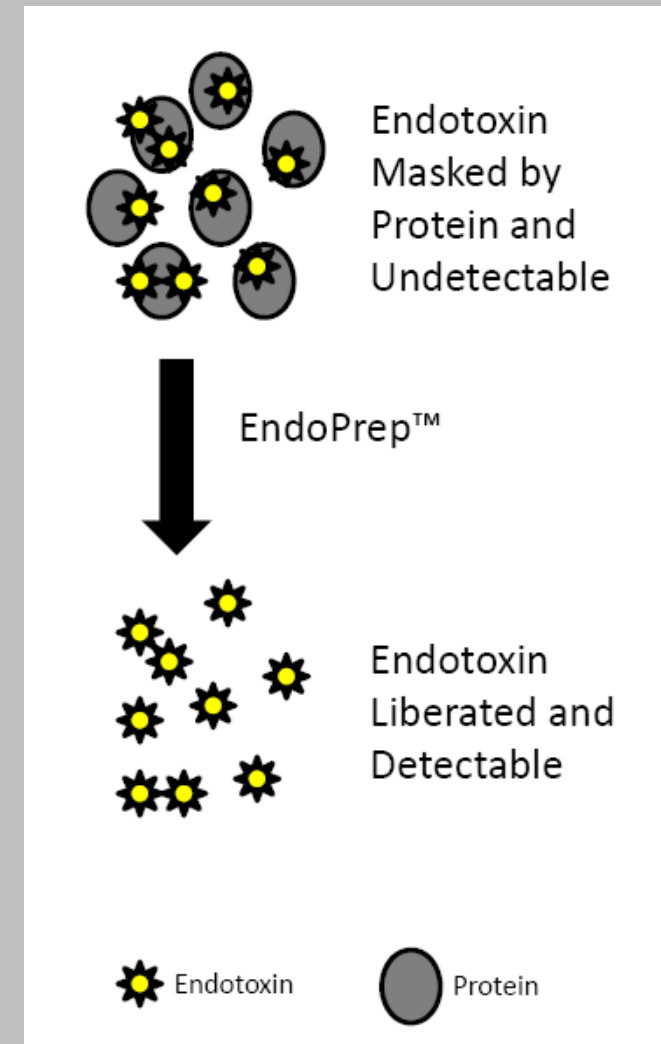
Removal Technology

- BioDtech's EndoBind-R™ media specifically binds endotoxin and removes it from pharmaceutical proteins without product loss.
- EndoBind-R™ is based on the LAL assay, which is the gold standard of the FDA.
- EndoBind-R™ is available in a wide variety of sizes and in standard and single-use, disposable formats.



Detection Technology

- BioDtech's EndoPrep™ technology is used to remove the “masking” effects of recombinant proteins on endotoxin.
- EndoPrep™ eliminates false negatives, a significant issue in recombinant drugs.
- EndoPrep™ is an easy and fast companion to LAL testing, which is a \$1.1 billion/year industry.





SKYLINE MEDICAL

INVESTMENT HIGHLIGHTS

Manufacturer and marketer of the STREAMWAY® System, which solves the important challenge of medical waste fluid disposal in a safe, efficient and cost-effective manner

A product with numerous competitive features and benefits to healthcare professionals and patients, as well as a strong economic argument for hospitals and certain outpatient facilities

A strong presence in interventional radiology saving \$80 - \$100 per procedure

A hardware/disposables business model with a flexible sales model for the hardware and a potential \$24,000 per year per unit in disposable sales

Distribution in place in U.S. and Internationally

More than 180 systems sold in the market